



LNG Bunkering Summit 2015

THE WORLD'S LARGEST
GATHERING OF STAKEHOLDERS
FOR LNG AS A MARINE FUEL

Conference: 27th-28th January 2015
Commercial Feasibility Day: 26th January 2015
Location: Amsterdam, The Netherlands

Aligning the LNG business case for ports, ship operators, and LNG providers

With the European Union agreeing to put in place an appropriate number of LNG refuelling stations within marine ports by 2025, it is clear that the projections for LNG marine conversions are positive. Needless to say, that does little for ship operators and ports faced with the upcoming 2015 ECA standards. How does your organisation rate LNG on the list of solutions designed to comply?

Join principal industry leaders as they discuss:

-  **Commercial viability:** Is LNG the right way forward for your organisation? Learn how your organisation can assess the suitability of LNG, exploring demand, client base and route.
-  **LNG infrastructure:** A comprehensive overview of existing and planned construction projects. Hear how supply will develop in meeting demand.
-  **Port case studies:** Understand how LNG bunkering infrastructure is developing along with current feasibility projects with presentations from the Ports of Gijon, Amsterdam, Rotterdam and LNG in the Baltic Seaports.
-  **Feasibility for ship operators:** Hear US shipping operator Tote Inc. and Deen Shipping explore the business case for conversion.
-  **Funding opportunities:** Learn how European organisations and workgroups are applying and securing funding.
-  **Regulation:** Discover how regulation is developing across Europe along with progress on the North American front.

Very well attended, good networking and connections

**Project Manager
LNG in the Baltic Seaports**

Industry specialists sharing their knowledge include:

-  **Aksel Skjervheim**
Marine LNG Business Development Manager
Gasnor, Shell
-  **Jan-Joris van Dijk**
Director
GDF SUEZ LNG Solutions
-  **Peter Keller**
Executive Vice President
TOTE Inc.
-  **Ed de Jong,**
LNG Bunkering, Business Development
G.C.M. Deen Shipping Holding B.V.
-  **Ankie Janssen**
Business Developer Gas & Power
Port of Rotterdam
-  **Kwinten Standaert**
GLE member especially supporting the GLE Small Scale LNG Work Group
Gas Infrastructure Europe
-  **Emil Arolski**
LNG Project Manager
LNG in the Baltic Sea Ports
-  **Mark Bell**
General Manager
SGMF
-  **Jose Carlos Alvarez Iglesias**
Chief of Port Operations Division
Port of Gijón
-  **Ainhoa Puebla González**
Port Operations Technician
Port of Gijón
-  **Sofia Papantoniadou**
Project Manager
European Commission Innovation and Networks Executive Agency (INEA)

Dear Colleague,

Are you ready for 2015?

There will be more than a few people feeling the pressure to comply with upcoming ECA standards. Though LNG is one of the most obvious solutions, it takes time for demand and supply to develop. Join us for the upcoming 3rd Annual LNG Bunkering Summit where ports, ship operators, LNG producers, governmental and environmental bodies along with technology and service providers will gather to discuss the business case for LNG bunkering in line with the challenges impacting progress.

What's new this year?

- **Greater number of case studies:** Hear the Ports of Rotterdam, Gijon and Amsterdam developments in portside LNG bunkering.
- **Baltic focus:** Explore developing infrastructure in the Baltic region with sessions from LitGas, LNG in the Baltic Seaports and KMTP.
- **The ship operator's perspective:** Case studies highlighting the business case for ship operators converting to LNG, with representation from Tote and Deen Shipping.
- **Global case studies:** Hear updates from Asia and North America displaying the differing geographical drivers.
- **Looking to make some new connections?** Join us for a drinks reception on the 27th, followed by an informal business dinner where you'll have the opportunity to discuss industry developments in a more relaxed environment.

We look forward to seeing you in Amsterdam!

Kind regards,



Carly Greene
Conference Director
LNG Bunkering Summit



Commercial Feasibility Day: Monday 26th January 2015

Join us for our Commercial Feasibility Day, where leading industry consultants will share strategies and case studies highlighting the business case for LNG infrastructure and LNG as a fuel.

Why attend?

- ▶ Learn how LNG infrastructure is developing globally
- ▶ Understand the business drivers for ship operators and ports alike
- ▶ Discover which factors your organisation should be taking into consideration when assessing the business case for LNG

Determine initial investment costs and return on investment with industry case studies and hands on strategies to help your organisation assess if there is a business case for your company to explore LNG.

Workshop leader: **James Ashworth BSc CEng CMarEng FIMarEST MIMechE**, Consultant, *TRI-ZEN International Pte Ltd*

09:00 Registration and coffee

10:00 Commercial and Regulation

Introduction to LNG
ROI – Gas vs. Oil
Custody transfer
Port Regulations
Conversion vs. Reconstruction
6. Crew and Manning

12:00 Networking lunch

13:00 Technical

Alternative Fuels
Bunkering Infrastructure
Management of BOG
Alternative Technology
Safety
Wrap-up

15:00 Close of workshop day

Conference Day 1: Tuesday 27th January 2015

LNG infrastructure and supply

Ultimately seen as one of the hurdles to the larger global development of LNG bunkering, Europe is continuing to develop the LNG supply chain. Hear a series of case studies exploring small scale production and distribution along with the development of LNG bunkering facilities within the ports.

08.15 **Registration and coffee**



08.45 **Chair's opening**

James Ashworth BSc CEng CMarEng FIMarEST MIMechE, Consultant, *TRI-ZEN International Pte Ltd*

09.00 **Opening address from the Port of Rotterdam**

- ▶ Update on LNG bunkering within the port
- ▶ Future developments and projects in this arena
- ▶ Benefits for ship operators within the port

Ankie Janssen, Business Developer Gas and Power *Port of Rotterdam*

09:30 **Decisions on Technology and Readiness Levels for Sustainable, Competitive Gas Fuelled Shipping**

Leonidas Karistios, Global Gas Technology Market Manager, *Lloyd's Register Marine*

SUPPLY CHAIN:

10.00 **The developing LNG marine market**

CASE STUDY

- ▶ Hurdles to LNG supply development in North Western Europe
- ▶ New developments driving the demand for LNG
- ▶ Pricing structure for LNG

Aksel Skjervheim, Marine LNG Business Development Manager, Gasnor, *Shell*

10.30 **Benefits of LNG for ship operators**

- ▶ Meeting Phase IV emission requirements for shipping in the North Sea and Baltic Sea by 2015
- ▶ Developments in the Netherlands propelling the use of LNG
- ▶ Solutions in the transition to LNG

Jan-Joris van Dijk, Director, *GDF SUEZ LNG Solutions*

11.00 **Coffee and networking**

11.30 **Business case for Liquefied Natural Gas (LNG) bunkers**

- ▶ The challenges involved with converting your fleet to LNG technical, infrastructure
- ▶ Pioneering LNG bunker barge, the Argonon
- ▶ Joint ventures in LNG

Ed de Jong, LNG Bunkering, Business Development, *G.C.M. Deen Shipping Holding B.V.*

12.00 **Overview of our complete system that includes a bunkering station, LNG tank and tank room compartment, process skid, glycol-water heating unit, and a control and monitoring system.**

Yves Bui, Director Business Unit, Fuel Gas Handling, *Wartsila*

12.30 **Update on LNG loading arms for bunkering**

Joel Fusy, Offshore Director, *FMC Technologies*

13.00 **Networking lunch**

14.00 **LNG in Lithuania: Supply and potential for use**

CASE STUDY

- ▶ Current supply and planned infrastructure
- ▶ LNG in the shipping industry
- ▶ Obstacles and projections for the near future

Dominykas Kryzevicius, Manager of Trading Division *Litgas*

14.30 **Overview of Society for Gas as a Marine Fuel**

- ▶ Proactively promote safe and responsible operations for both LNG-fuelled vessels and LNG bunker supply logistics
- ▶ Promote training and development of all within the industry
- ▶ Foster mutually beneficial relationships with regulatory authorities and other stakeholders
- ▶ Conduct its business with professionalism and integrity

Mark Bell, General Manager, *SGMF*

15.00 **Developing LNG infrastructure in Europe**

Learn how the supply chain is developing throughout Europe, exploring existing and planned infrastructure.

Kwinten Standaert, GLE member especially supporting the GLE Small Scale LNG Work Group, *Gas Infrastructure Europe*

15.30 **LNG supply for the maiden voyage of two RoRo carriers from China to Europe**

- ▶ General introduction on the role and interest of ENN in Europe and the development of various sectors.
- ▶ General introduction on actual executed bunker operations in Zeebrugge, and Rome Cruise terminal in 2014 for the maiden voyages of the Bukser og Berging tugs.
- ▶ Specific information on the maiden voyage of two 100% LNG fired RoRo ships from China to Europe Q4 2014 and Q1 2015.
- ▶ Overview of pricing and logistic hurdles for the supply of LNG in China, Singapore, India and eastern Mediterranean.

Koos Blaazer, Managing Partner, *LNGEurope*

16.00 **Presentation from Anthony Veder Group N.V.**

Notes to be confirmed

Niels de Regt, Business Developer, *Anthony Veder Group N.V.*

16.30 **Networking coffee break**

PORT INFRASTRUCTURE

17.00 **Case study: Inland bunkering at the Port of Amsterdam**

CASE STUDY

- ▶ Drivers for ship operators at the Port of Amsterdam
- ▶ Technicalities of bunkering with LNG
- ▶ Current methods and future developments

Carla Jong, Project manager spatial planning and environment, *Port of Amsterdam*

17.30 **Port panel: Moving forward - Objectives and projects leading up to 2020**

Moderated by **Lloyds Register**

18.00 **Chair's closing remarks**

18.15 **Networking drinks reception**



19.30 **Boat cruise dinner reception!**

Join us for a tour of the Amsterdam canals along with dinner and drinks! Don't miss out on this brilliant opportunity to network in an informal atmosphere while exploring the beautiful city of Amsterdam!

* Additional cost



Conference Day 2: Wednesday 28th January 2015

Continuation of ports, ship operators, regulation and funding

Hear from leading ship operators and project developers exploring the commercial case for using LNG as a marine fuel along with the associated technical challenges.

08.15 **Registration and coffee**

08.45 **Chair's opening address**

James Ashworth BSc CEng CMarEng FIMarEST MIMechE, Consultant, *TRI-ZEN International Pte Ltd*



09.00 **Business model of LNG bunkering in the Port of Gijón**

- ▶ The viable business models of LNG bunkering at the Port of Gijón
- ▶ The main constraints and opportunities, based on the results of the BLUE CHANGE project

Jose Carlos Alvarez Iglesias, Chief of Port Operations Division, *Port of Gijon*

Ainhoa Puebla González, Port Operations Technician, *Port of Gijon*

09:30 **LNG infrastructure in the Baltic Seaports**

- ▶ LNG in the Baltic Seaports Projects
 - ▶ Overview of projects and areas covered
 - ▶ Recent developments and moving forward
 - ▶ LNG infrastructure in the Baltic Region after SECA kicks in
- Emil Arolski**, LNG Project Manager, *LNG in the Baltic Sea Ports*

10.00 **Ship operator's case study: North American business case for converting to LNG**

- ▶ Overview of Tote Inc.
 - ▶ The environmental and business case for converting to LNG
 - ▶ Current challenges facing the North American market
- Peter Keller**, Executive Vice President, *TOTE Inc.*

CASE STUDY

10.30 **Networking coffee break**

10.45 **LNG Bunkering Safety Solution**

Mark W. Bakker, Senior Client Sales Executive, *Schneider Electric*

11.15 **Keep cold LNG in supply chain**

- ▶ Why should we keep LNG cold?
- ▶ How to keep supply chain cold?
- ▶ Membrane as a viable containment type to help maintain LNG cold

Abdoulaye Diouf, Lead Process Engineer, *GTT*

11.45 **Different perspective of Bunker System**

Comparison of on-shore and off-shore Bunker System- Safe operation of Bunkering- LNG storage solutions- Boil-off gas handling concepts

Ulrich Lauster, Head of Business Development & Sales, Plants & Special Equipment, *Cryo AB*

12.15 **Networking lunch**

13.00 **Strategic financing of maritime LNG projects**

Roman Poersch, Managing Director/ Geschäftsführer, *Wilhelm Borchert GmbH*

13.30 **Presentation title to be confirmed**

Duane Anthony Mantle, Sales Leader, Global Verticals Marine/ Mining/Power/Rail, *GE Oil & Gas, sslNG Solutions*

14.00 **The MONALISA 2.0 project and its contribution to LNG emergencies training**

José Manuel Díaz Pérez, Training and certification programs manager, Centro Jovellanos, *E.PE Sociedad de Salvamento y Seguridad Marítima*

Jaime Bleye Vicario, Fire-Fighting Training Instructor, Centro Jovellanos, *E.PE Sociedad de Salvamento y Seguridad Marítima*

14.30 **Vacuum Insulated Pipelines minimize BOG rate and optimize TCO.**

- ▶ Best insulation value compared to any other insulation: how does VIP work?
- ▶ Advantages of using VIP in Terminals and Bunker stations
- ▶ Reference projects
- ▶ Capex versus Opex, it is all about TCO

Erik Admiraal, International Account Manager, *Demaco*

15.00 **Connecting Europe Facility Programme support to LNG related investments for ship owners and ports in the financial perspective 2014-2020**

- ▶ Funding possibilities for ship owners in CEF
- ▶ Funding possibilities for ports in CEF
- ▶ Examples of projects funded under the 2007-2013 TEN-T programme

Sofia Papantoniadou, Project Manager European Commission, *Innovation and Networks Executive Agency*

15.30 **Conventional fuels bunkering value chain and its implication to LNG bunkering**

- ▶ Two vehicle fuelling stations already operational in the Netherlands; several more under development
- ▶ Several stations under development in the UK
- ▶ UK and Netherlands to act as bridgeheads for expansion into the rest of Europe
- ▶ ENN is working closely with customers to decide the specific location of each LNG/CNG filling station within the overall European network
- ▶ ENN is actively involved in developing LNG bunkering at ports around Europe

Michael Schaap, *ENN Group*, Europe

16.00 **Networking coffee break**

16.15 **The launch of the first LNG bunker vessel**

- ▶ Overview of Argos and the organisation's objectives for the LNG market
- ▶ Update on the project, design and technical challenges associated with designing an LNG bunker vessel

Piet van den Ouden, Business Development Manager, *LNG Argos Group BV*

16.45 **LNG and the alternatives: Measuring it up**

James Ashworth BSc CEng CMarEng FIMarEST MIMechE, Consultant, *TRI-ZEN International Pte Ltd*

17.15 **Clean Baltic Sea Shipping Projects**

The overall objectives of CLEANSHIP are:

- ▶ To ensure a steady progress towards a coherent and comprehensive approach to reduce air emissions and greenhouse gas emissions from international shipping by combining technical, operational and market based measures
- ▶ To strengthen EU legislation regarding the abatement of ship-generated air emissions and waste waters, and to improve the implementation arrangements for land based infrastructure

Andrius Sutnikas, Communications Manager, *KMTP*

17.45 **Chair's closing remarks and end of conference**

PROJECT DEVELOPMENT

Sponsorship Opportunities

LNG Bunkering Summit is the leading event to address developments in this arena from a 360 degree view, incorporating the perspectives from all stakeholders. If you're a technology or service provider working in this arena, we would be happy to discuss opportunities for you to exhibit and speak.

Focused and high-level, the event will be an excellent platform to initiate new business relationships. With tailored networking, sponsors can achieve the face-to-face contact that overcrowded trade shows cannot deliver.

Exhibiting and Sponsorship options are extensive, and packages can be tailor-made to suit your individual company's needs. Most packages include complimentary entry passes, targeted marketing to industry officials and executives, and bespoke networking opportunities.

Other features of sponsorship include:

- Prominent exhibition space in the main conference networking area
- Participation in comprehensive pre-event marketing campaigns
- Tailored marketing strategies to suit your organisation's size, capabilities and individual requirement

For more information and to discuss the right opportunity, contact us on **+44 (0)207 368 9300** or **sponsor@iqpc.co.uk**

About Oil & Gas IQ

Oil & Gas  www.oilandgasiq.com/member-signup

We are widely respected as one of the most credible sources of online content in our industry. Through our online information and content hub, we have an engaged and active community of over 100,000 premium members and a wider community of over 200,000 senior oil and gas executives. We regularly canvass this growing community with regards to their specific business needs. Through this engagement we design and tailor each event in the series to the specific business needs of the industry.

The Oil and Gas IQ 2015 Event Series offers a unique opportunity to overcome your marketing and business development challenges. Our team of sponsorship experts understand how to navigate the complex maze of supplier/end user relationships across the oil and gas value chain and have the experience to assist you in creating a seamless and bespoke route to market through the multiple channels and numerous platforms.

Our events cover multiple topic areas from emerging technologies to business critical operations offering oil and gas leaders the opportunity to share best practice and innovative solutions. Each event caters specifically to the needs of the end-user audience, as we realise that the challenges and solutions across the value chain differ between functions and business units.

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SAFETY4SEA

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LNG journal
The World's Leading LNG publication

Meet our 2015 partners

Are you an LNG industry leader and would like to see your organization on this list? We still have limited opportunities to present and exhibit so get in touch! Join LNG and bunkering pioneers as:



CRYO AB: www.cryo.se

CRYO AB is one of the world's leading manufacturers of cryogenic equipment for the storage, transportation and handling of liquefied gases. We are an independent company belonging to the Linde Engineering Division. For more than 50 years we have put our skills and advanced technology at the service of the gas industry. We are a speaking partner for most industrial gas companies when it comes to selecting the most efficient and economical cryogenic equipment. CRYO AB is certified manufacturer of cryogenic pressure vessels with production according to several national and international approvals and standards, e.g. CE, ASME, ISO 9001, ISO 14001, OHSAS 18001.



Demaco: www.demaco.nl

For almost thirty years Demaco has specialized in designing, building, testing and installing pipelines as well as measurement and control systems tailored to extremely low temperatures (cryogenics) and extremely low pressures (vacuum technology). In addition to facilitating the scientific laboratories with complex liquefied Helium systems, Demaco also serves producers of industrial gases and end-users of liquid gas, including the food processing, pharmaceutical, automotive, aerospace and medical companies. Furthermore, Demaco has specialized in cryogenic infrastructure for the LNG market. Recent project examples are the vacuum insulated transfer lines for the Risavika LNG Bunkering Station and the Lysekil LNG Terminal. Demaco advises, engineers, manufactures, tests, installs, documents, certifies and maintains cryogenic infrastructures. It's all about Cryogenius.



Ebara: www.ebaratech.com

For over 40 years, Ebara International Corporation, Cryodynamics Division has been recognized as the foremost producer of submersible pumps and expanders for the ever-growing liquefied gas industries. With nearly 7,000 installed units aboard LNG Carriers and land based installations, Ebara is well-represented at the vast majority of LNG operations in liquefaction, marine transport and re-gasification applications. EIC Cryo also manufactures equipment to support Fixed and Mobile Fuel Stations, Small-Scale Marine, skids and customized packaging solutions to name a few.

In addition, EIC Cryo's proven line of cryogenic Expanders directly produce approximately 3-5% increased plant output while generating substantial electricity as a peripheral benefit. With exceptional financial investment return, EIC Cryo's expanders are now becoming the specified standard in LNG production trains around the world.

EIC Cryo's catalog keeps growing and changing to meet the dynamic, ever-changing liquefied gas industries.



FMC Technologies: www.fmctechnologies.com

FMC Technologies is the oil and gas industry's leading supplier of fluid loading transfer systems. We offer customers advanced technology in transfer operations providing innovating designs, systems, packages and services to the oil, gas, petrochemical and chemical industries.

Based on ISO9001 (Quality), ISO14001 (Environment), OHSAS 18001 (Security), all parts and components are inspected prior to be used in an FMC Technologies Loading Systems product.



GE: www.geoilandgas.com

At GE Oil & Gas, we fuel the future. We came into the industry over 20 years ago and, through both strategic acquisitions – starting with Nuovo Pignone in 1994 – and continuous growth, have positioned ourselves as one of the world's leading equipment and services' providers in the oil and gas space. With unique capabilities across the entire value chain – from oil and gas drilling equipment and subsea systems, to turbomachinery solutions and downstream processing – we are neither upstream nor downstream; we are fullstream.



GTT: www.gtt.fr

GTT (Gaztransport & Technigaz) is an engineering company formed in 1994 by the merger of the two major players in the field of LNG (Liquefied Natural Gas) membrane containment systems: Gaztransport and S.N.Technigaz resulting in a cumulative experience of more than 60 years in the field of cryogenics and storage of liquefied gases.

GTT's two main areas of expertise are cargo containment systems (CCS) for LNG carriers and land storage of LNG. LNG carriers and tanks designed with GTT containment systems have also been used to carry and store other liquefied gases (LPG, Ethylene etc.).

GTT licences its technologies to world leading shipyards and EPCs for the construction of LNG carriers and land storage tanks. The GTT systems are approved by all the major classification societies and the capacity range for existing vessels is 20.000 to 266.000 m³ and for installed land storage tanks is 8.000 to 200.000 m³.

KLAW LNG

KLAW LNG: www.klawproducts.com

KLAW LNG offers the complete offshore and shore-to-ship LNG bunkering ship refuelling system. Based on proven operating KLAW LNG bulk transfer systems, KLAW LNG offers application advice, design, components and complete systems including control systems and Emergency Shut Down integration.



Lloyd's Register: www.lr.org

Lloyd's Register is a leading global provider of marine classification services, helping ensure that internationally recognised safety and environmental standards are maintained at every stage of a ship's life. For more than 50 years, we have been supporting the safe transportation, containment technology and cargo operations of seaborne LNG.

Today, the expertise behind our leading share of gas ship classification is supporting the development of LNG as a fuel for mainstream shipping. A major part of this work is helping to make safe LNG bunkering possible. We have been assisting ports and port operators worldwide to develop practical procedures and standards for LNG bunkering operations, including the Maritime and Port Authority of Singapore and Portsmouth International Port. With an international network of 9,000 people across 78 countries, we have a truly global reach. This means that, wherever our clients are, we are nearby and able to apply a genuine understanding of the LNG challenges they face.



Schneider Electric: www.schneider-electric.com



WÄRTSILÄ: www.wartsila.com

Wärtsilä is a global leader in complete lifecycle power solutions for the marine and energy markets. By emphasising technological innovation and total efficiency, Wärtsilä maximises the environmental and economic performance of the vessels and power plants of its customers. In 2012, Wärtsilä's net sales totalled EUR 4.7 billion with approximately 18,900 employees. The company has operations in nearly 170 locations in 70 countries around the world. Wärtsilä is listed on the NASDAQ OMX Helsinki, Finland.



Wilhelm Borchert GmbH: www.wilhelm-borchert.com

Established back in the early 1930's, Wilhelm Borchert GmbH is the umbrella for an interdisciplinary group of highly qualified experts providing consultancy and management services primarily for the transport, logistics and trade sectors today.

Our range of management and strategic transport and logistics consultancy services includes all tasks of the complete project cycle: analysis and evaluation – concept and planning – financing and investment – implementation, execution and verification – evaluation and correction. Operational, economic and environmental as well as public issues are thereby equally familiar to us.

Together with our mainly European customers and global partners, we strive for the realization of mutual benefits and added value, regardless of whether at a local, national or international level.



Zwick: www.zwick-armaturen.de

Zwick is a leading manufacturer of metal-seated triple offset butterfly valves known as series TRI-CON, the check valves, called TRI-CHECK and the TRI-BLOCK series, Zwick's Double Block and Bleed Design.

30 years experience in design and production of valves guarantee high standard products. ZWICK valves are produced state-of-the-art. The triple offset butterfly valves are specially designed for critical services where they are used as shut off and control valves. The in-house design enables offering customized solutions for individual applications like the global Industries of LNG, Oil and Gas, Chemical, Petrochemical, Energy, Offshore and Steel. TRI-CON valves incorporate a third offset design with a true cone-in-cone seating and a reliable zero-leakage performance and allow bi-directional tightness.

The number of technical attributes of the product, as the cone-in-cone seating design with the multiple laminations and the metal seat makes the series TRI-CON to an allrounder for many different industrial applications. Zwick valves are used for industrial and exhaust gases, liquids, hot water or steam at lowest till -215°C, as well at high temperature zones up to +815°C.

Who attended our 2014 events?

Companies

ABS Consulting	EnviTec Biogas AG	Maritime Industry Consultants
Alfa Laval Aalborg Nijmegen BV	Exmar	Mitsui & Co. (Canada) Ltd.
AltaGas Ltd.	Federal Maritime Commission	Moseltank ag
Argos Energies	Ferus Natural Gas Fuels	Nikkiso Cryo Europe
ARTA GmbH & Co.KG	FMC Technologies S A	Oiltanking Deutschland GmbH & Co KG
Babcock Canada	FortisBC	OSK Shiptech
Baker & McKenzie	G.C.M. Deen Shipping	Petromar Plc
Bancosta (Monaco) Sam	G&G International nv	Port Authority of New York and New Jersey
BCIT-Marine Campus	Gasunie	Port Authority Tenerife
Black & Veatch	Gaz Métro	Port of Amsterdam
Brunsbüttel Ports GmbH	Gazprom- GM&T	Port of Cork
Bunkerspot	GDF SUEZ	Port of Long Beach
Bunkerworld	General Electric - Oil & Gas	Port of Rotterdam
CALISA S.p.A	Global LNG Markets, ICIS	Port of Rotterdam Authority
Canada Steamship Lines Group	GTT - Gaz Transport Technigaz	Port of Zeebrugge
Canadian Natural Gas Vehicle Alliance	Harley Marine Services	Prima LNG
Capstone Turbine Corporation	HDR Engineering, Inc.	Puget Sound Energy
CDS Research	Holland Innovation Team	RBI
Chemgas Shipping BV	Houlder Ltd	Robert Allan Ltd.
Chemoil	ICIS	Royal HaskoningDHV
Clean Energy Fuels Canada	INOXCVA	Sempra U.S. Gas and Power
CPCS	Interfax - Natural Gas Daily	SGMF
CRYO AB	Island Tug and Barge Ltd	Ship & Bunker
Cryonorm Systems B.V.	Jaxport	Skangass
Decal SpA	Jensen Maritime	SOFREGAZ
Deen Shipping	Kiewit Energy Group	Sund Energy
DeMaCo Holland BV	Klaipeda Nafta	TEN-T Executive Agency
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DNVGL	Litgas	Total Trading International SA
Dominion Transmission Inc.	Lloyd's Register Marine	Tote
Ebara Cryodynamics	LNG America Initiative	U.S. Coast Guard
EDF Trading	LNG Central	University of Groningen
Eneco Energy Trade BV	LNG in the Baltic Seaports Project	VaasaBall LNG Products Oy
ENN Canada Corporation	LQM Petroleum Services	Wärtsilä Italia S.p.A.
ENN Clean Energy UK	MAN Diesel & Turbo	
Enovos	Marine Fuel Partners, LLC	

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My registration code is **pdfw**

Please contact our database manager on +44 (0) 20 7368 9300 or at database@iqpc.co.uk quoting the registration code above to inform us of any changes or to remove your details.

Ports, Shipping Companies and Oil & Gas Operators	Book and Pay by 31st October 2014*	Book and Pay by 28th November 2014*	Book and Pay by 24th December 2014*	STANDARD PRICE
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Silver Package 2 day conference Commercial Feasibility Day Dinner**	SAVE €300 €2,098 + VAT	SAVE €200 €2,198 + VAT	SAVE €100 €2,298 + VAT	€2,398 + VAT
Bronze Package 2 day conference Dinner**	SAVE €300 €1,399 + VAT	SAVE €200 €1,499 + VAT	SAVE €100 €1,599 + VAT	€1699 + VAT
Vendor	Book and Pay by 31st October 2014*	Book and Pay by 28th November 2014*	Book and Pay by 24th December 2014*	STANDARD PRICE
Gold Package 2 day conference Commercial Feasibility Day Dinner** Post event presentations and audio on b2bshop.com	SAVE €300 €3,097 + VAT	SAVE €200 €3,197 + VAT	SAVE €100 €3,297 + VAT	€3,397 + VAT
Silver Package 2 day conference Commercial Feasibility Day Dinner**	SAVE €300 €2,498 + VAT	SAVE €200 €2,598 + VAT	SAVE €100 €2,698 + VAT	€2,798 + VAT
Bronze Package 2 day conference Dinner**	SAVE €300 €1,799 + VAT	SAVE €200 €1,899 + VAT	SAVE €100 €1,999 + VAT	€2,099 + VAT

**Please opt me out of the business dinner and deduct €50 off my fee.

*To qualify for early booking discounts, payment must be received by the early booking deadline. Early booking discounts are not valid in conjunction with any other offer.

Dutch VAT is charged at 21%. VAT registration #: NL 8078 84 728 B 01

Delegate Details

Please photocopy for each additional delegate

Mr Mrs Miss Ms Dr Other

First Name Family Name

Department Mobile No.

Job Title Tel No.

Email

Organisation

Yes I would like to receive information about products and services via email

Nature of business

IQPC Point of Contact

Address

Postcode Country

Telephone

Fax

Approving Manager

Name of person completing form if different from delegate

I agree to IQPC's cancellation, substitution and payment terms

Special dietary requirements: Vegetarian Non-dairy Other (please specify)

Please indicate if you have already registered by: Phone Fax Email Web

Please note: if you have not received an acknowledgement before the conference, please call us to confirm your booking.

Payment Method

Total price for your Organisation: (Add total of all individuals attending):

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Billing Address (if different from above):

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LNG CONVERSION: “DO YOUR HOMEWORK, PLAY THE FUNDAMENTALS OF THE GAME”

In this exclusive podcast, Tim Haïdar of Oil & Gas IQ speaks with Peter Keller, Executive Vice President of Tote Inc. about why more and more organisations are turning to liquefied natural gas (LNG) as a fuel option, and how the challenges in doing so can be overcome.

In the course of his interview, Peter touches on:

- ▶ Why companies should be thinking seriously about LNG conversion
- ▶ The economic case: conversion and ROI based on the market price of LNG
- ▶ Emission Control Area (ECA) standards – meeting environmental requirements
- ▶ Whether LNG bunkering would actually be a viable solution for North America absent the shale boom
- ▶ How the North America LNG supply side will develop over the next 5-10 years



*Peter Keller, Executive Vice
President of Tote Inc.*

