INTRODUCING OUR 2016 CCW GAME CHANGER

Tony Hsieh

CEO Zappos.com

Best Selling Author of Delivering Happiness: A Path and Purpose





GAME CHANGER

Noun [geym cheyn-jer]

- 1. completely changing the way that something is done, thought about, or made
- 2. a person or thing that dramatically changes the course. strategy, character, etc., of something

In 1999, at the age of 24, Tony Hsieh (pronounced Shay) sold LinkExchange, the company he co-founded, to Microsoft for \$265 million. He then joined Zappos as an advisor and investor, and eventually became CEO, where he helped Zappos grow from almost no sales in 1999 to the multi-billion dollar company it is today. Back in 2009, the company was acquired by Amazon in 2009 in a deal valued at \$1.2 billion on the day of closing. Tony has remained as CEO of Zappos, which operates independently of Amazon, and continues to help build Zappos as a company dedicated to customer service, company culture, and community.

Tony's book, "Delivering Happiness", was published in 2010, and outlines his path from starting a worm farm to life at Zappos. Tony shows how a very different kind of corporate culture is a powerful model for achieving success and happiness. "Delivering Happiness", debuted at #1 on the New York Times Bestseller list.

In addition to his responsibilities as CEO of Zappos.com, Tony helped start Downtown Project (www.downtownproject.com), a group committed to helping transform downtown Las Vegas into the most community-focused large city in the world. This transformation includes the relocation of the Zappos offices from Henderson. Nevada to what was the old City Hall in downtown Las Vegas.

ANNOUNCING OUR HEADLINER KEYNOTE

Chip Conley

Founder,

JOIE DE VIVRE HOTELS, & Global

Head of Hospitality & Strategy,

AIRBNB

Best-Selling Author of Peak - How Great Companies Get Their Mojo from Maslow



INSPIRATIONAL. EDUCATIONAL. COMMUNITY-ORIENTED.

Founder and former CEO of Joie de Vivre (JDV), author, speaker. At age 26, Chip's mission was to "create joy" by building a company that USA Today called "the most delightfully schizophrenic collection of hotels in America." During his nearly 24 years as CEO, JDV grew to become the second largest boutique hotel company in America.

Chip shares his prescription for success is in his book, *PEAK: How Great Companies Get Their Mojo from Maslow*, based on noted psychologist Abraham Maslow's iconic Hierarchy of Needs. Chip presents his theories on transformation and meaning – in business and life – to audiences around the world and he's been a featured speaker at TED.

In 2013, Chip launched Fest300 where he shares his passion for world festivals. And, he joined Airbnb as Head of Global Hospitality and Strategy, where he's sharing his proven methods with hosts in nearly 200 countries. Now he will address the 2000+ members of the CCW audience to discuss his journey and inspire us all!

INTRODUCING THE KEYNOTE SPEAKERS

Be Inspired - Here's Your Selection of Visionary Leaders Taking the Stage



Zappos Culture, Delivering Happiness & Revitalizing Downtown Las Vegas

Tony Hsieh
CEO. **ZAPPOS.COM**

Best-selling author of DELIVERING HAPPINESS: A PATH TO PROFITS, PASSION, AND PURPOSE



How Great Companies Get Their Mojo from Maslow

Chip Conley
Founder, JOIE DE VIVRE
HOTELS, & Global Head of
Hospitality & Strategy
AIRBNB

Best-selling author of **PEAK**



Mobile Mania-Leading Global Talent in a Digital, Customer-Centric World

Julie Hamilton Global Chief Customer & Commercial Leadership Officer

THE COCA-COLA COMPANY



Strategic Innovation
- Spark Growth with
Game Changing
Creativity

Robert Taylor SVP & Chief Customer Officer

SAMSUNG SDS AMERICA



Team Member Engagement - Your Key to Customer Centricity

George Larribas
Executive Vice President
& Head of Treasury
Management Client
Delivery

WELLS FARGO



Go Slow to Go Fast - How to Drive Sustainable Change in Large Organizations

Christopher B. Smith
Executive Vice President
& Head of Global
Operations

METLIFE



Getting it Right - The Right Communication, at The Right Time to the Right Segment

Martin Hand Chief Customer Officer

ST. JUDE CHILDREN'S RESEARCH HOSPITAL



Control, Alt, Delete
- How to Compete
in a Digital World

Anthony Recine SVP & Chief Marketing Officer

VERIZON ENTERPRISE



A Radical New
Customer Service
Strategy - Effort
Reduction Execution

Matt Dixon
Best-Selling Author
THE EFFORTLESS
EXPERIENCE

SPEAKERS WITH ACTIONABLE TAKE-AWAYS

You'll meet and hear from innovative customer care leaders sharing detailed presentations and interactive panels to drive your business forward.



Julie Hamilton Global Chief Customer and Commercial Leadership Officer





Martin Hand Chief Customer Officer St. Jude Children's Research Hospital



BACK BY POPULAR DEMAND Mary Beth Jenkins Chief Operating Officer UPMC Health Plan



BACK BY POPULAR DEMAND Stephen Riddell Chief Sales Officer Sprint



Christopher B. Smith
Executive Vice President
& Head of Global
Operations
MetLife



George Larribas
Executive Vice President
and Head of Treasury
Management Client
Delivery
Wells Fargo



Misti Mostiller EVP, Director, Consumer Strategy & Innovation Extraco Banks



David John
Executive Vice President
LTD Financial Services



Robert Taylor Senior Vice President and Chief Customer Officer Samsung SDS America



Janet Song Senior Vice President **Dollar Shave Club**



James Ryan Senior Vice President **AIG**



Chip Conley Global Head of Hospitality & Strategy, **Airbnb** & Founder, **Joie de Vivre Hotels** Best-selling author of "**Peak**"



Matt Dixon
Best-Selling Author
The Effortless Experience:
Conquering the New
Battleground for Customer
Loyalty



Janet Schijns
VP and Chief Marketing
Technologist
Verizon Wireless



BACK BY POPULAR DEMAND Troy Mills Divisional VP, Customer Care Operations Walgreens



Sue Martin Global Vice President of Customer Service Newegg



Lea Harpster VP Customer Support **Thomson Reuters**



Russell Rossi Corporate VP AARP - Tampa Operations New York Life Insurance Company



Ed Ariel
VP of Customer Service
ezCater



Gregg Fernandes
VP, Customer Care &
Logistics
The Washington Post



Eric Rasmussen Vice President, Consumer Insights **Groupon**



Phil Dean VP, Customer Success & Support Nitro



Diane Zilko
VP of Revenue Cycle
Operations
UPMC



Joe McLaughlin Vice President Operations and Technology - Western and Central New York



Steve Kaay VP, Global Contact Center Ops US Auto Parts



Flavio Martins
Vice President of
Operations
DigiCert



Kathy Hutchens Vice President, Patient Engagement Sharp Healthcare



Jawana Gutierrez Vice President, Customer Care Services Austin Energy



Terry Lang
VP Retail Customer
Contact Center, National
Operations Manager
Comerica Bank



DeLania Truly VP-Sales | Central Region CUNA Mutual Group



Jim Thomsen VP of Customer Care **Sign-Zone**



Bill Ratliff VP Operations **Getaroom**



Jennifer "Jay" Palumbo VP, Patient Care **Progyny**



Donna Harris Vice President - Customer Solution Head Bank of New Hampshire



Maryellen Abreu Vice President, Customer Care Savant Systems



Christopher Keenan Head, Worldwide Medical Contact & Insights Bristol-Myers Squibb



Marcus Minzlaff Head of Customer Services TUI GROUP



Gratia Carver Head, Customer Experience Portfolio Management Allegion



Sean Rivers
Head of Operations
Technology
Republic Wireless, a
division of Bandwidth



Abhinav Mathur Senior Director, CS Operations Audible, an Amazon Company



Victor Janey
Senior Operations Director
General Dynamics
Information Technology



Aarde Cosseboom Senior Director, WW Customer Care Cornerstone on Demand



Jon Wolske Culture Evangelist **Zappos**



Klaus Buellesbach
Director Ace Care Center &
Tech Services
Ace Hardware Corp.



Joann Butler Officer of the Mayor, ATL 311/CRM Director City of Atlanta



Jean Lemyre
Director, VIA Customer
Centres & Customer
Relations
VIA Rail Canada Inc.



Neil Wieloch, PhD Director Marketing Strategy & Insights 1-800 Contacts



Dustin Dipo
Director Call Center &
Training
1-800 Contacts



Patrick O'Grady
Director, Consumer
Technical Support
CenturyLink



Josh Sexton
Director, Customer
Care
Liberty Utilities



Colleen Cieslinski
Director of External
Services
University of
Rochester Medical



Kimberly Warrick
Director of Client
Services
New Jersey Shares

Center



Lisa Roth
Executive Leader,
Program Support
Elevate Energy



Chuck Koskovich Global Customer Care Lead **Xerox**



Donna MeadowsSr. Manager, Remote
Agents **United Airlines**



Marc Heitzman Henderson Site Leader Barclaycard



Laurie Walter Senior Leader of Organizational Development Whirlpool



Diane Magers
CCXP Office of the Customer
-Business Solutions
AT&T



Mary Mercury Strategic Solution Manager **Chobani**



Stephanie J. Shaffer Product Leader, Customer Experience Platform **Asurion**



Lindsey Croy HR Leader Whirlpool



BACK BY POPULAR DEMAND Alexander Wareham Planning, Analytics & Quality Leader, Western & Central NY



Randy Maples B2C Quality & Training Manager Whirlpool



Robert Lachance Manager of Client Services **Ontario College of Teachers**



Penny Tootle
Customer Care Manager
Las Vegas Valley Water
District



Dustin Laun
Tech Entrepreneur & Sr.
Advisor of Innovation/
Technology
Federal Communication
Commission (FCC)



BACK BY POPULAR DEMAND Steve Pfeilsticker Learning & Performance Improvement - Innovation & Technology Express Scripts



BACK BY POPULAR DEMAND Kevin Blackburn Innovation & Technology Guru Express Scripts



Ed Albrektsen
Supplier Relations, Lead
Auditor - Reimbursement,
Access & Safety Services
McKesson Specialty Health



Genel Salazar
Customer Care Supervisor
Las Vegas Valley Water
District



Wynton Ward
Customer Care Supervisor
Las Vegas Valley Water
District



Manny Marrero, Jr. Senior Sales Trainer **Getaroom**



Cora Danielson
Senior Director National
Service Center
GES (Global Experience
Specialists)



Shelia Glenn
Manager of National
Service Center
GES (Global Experience
Specialists)



Carolynn Repie
Sales Executive
GES (Global Experience
Specialists)

INDUSTRY THOUGHT LEADERS



Carol Leaman CEO **Axonify**



Irv Shapiro CEO **DialogTech**



Ken McElrath Co-Founder & CEO Skuid



Chris Mulligan Founder & CEO TalentKeepers



Aelea Christofferson President ATL Communications



Curtis N. Bingham
CEO
Chief Customer Officer
Council



Ronna Caras President Caras Training



John Hernandez COO & SVP of Service Cloud Salesforce



Paul Johns
Chief Marketing Officer
Conversocial



Jeff Platón Chief Marketing Officer Interactive Intelligence



Kirk Laughlin
Managing Director
Customer Experience
Report & Nearshore
Americas



Ralph Barletta EVP **Knoah Solutions**



Jim Iyoob
EVP of Customer
Experience &
Operational Excellence
Etech



Ryan Swanger Senior Vice President Sales **Mattersight**



Kevin Bottoms Global VP, Business Development TELUS International



Mayur Anadkat VP, Product Marketing Five9



Aaron Seabaugh
Vice President of
Information Technology
and Client Solutions
Alorica



Mark Belcher VP of Client Services **SPi Global**



Fabrice Martin
VP Product Management
Clarabridge



Anne Pacifico
VP Sales & Marketing
Castel Communications



Brian Spencer
VP Contact Center Sales,
Americas
Mitel



Tom Tseki VP, Global Customer Care Solutions **Lionbridge**



Deborah Alvord
Global Lead - Contact
Center Advisory & CX
Transformation
Hewlett Packard
Enterprise



Pam Plyler
Executive Practice Lead,
Customer Experience
The Northridge Group



Alon Waks
Global Head of Product
Marketing
LivePerson



David Huang
Principal Program
Director
Microsoft



Barbara A. King Senior Director Verascape



Andrew Fazio
Director, BPO &
Hospitality
C&W Business



Rebecca Wormleighton
Director of Product
Marketing
Mitel



Roger Lee Principal Evangelist, HP WFO Software Hewlett-Packard Company



Tom Tritten
Solutions Architect
Genesys



Tony Simek
Enterprise Architect
Genesys



Jeff Scurlock
Executive Leader
Verint Systems



Becca J. Wahlquist Partner Snell & Wilmer



Tricia Morris
Sr. Product Marketing
Manager
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RJ Gazarek Solutions Marketing Manager XO Communications