









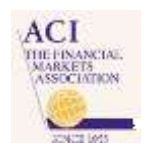




























Becoming a strategic group treasurer to optimise working capital for the business

Group Treasurers' Exchange is an invite-only event for the Group Treasurers of world's largest organisations. It is about helping drive efficiency and costs down by putting the best risk management processes in place. The event is unique in its structure, seniority and exclusivity. And it is where Group Treasurers find strategies that they can implement in order to add value and optimise financing solution options for the business.

Speakers Lined Up for 2015 Include:

<p>Tarun Chopra CFO Clements Worldwide</p> 	<p>Markus Kede Treasurer H. Lundbeck A/S</p> 	<p>Martin Schlageter Head of Treasury Operations F. Hoffmann-La Roche Ltd</p> 	<p>Senne Van Nieuwenborgh Group Treasurer Nyrstar</p> 
<p>Christian Klumpe Head of Treasury OTS AG</p> 	<p>Georgy Smirnov Head of Treasury Nord Gold N.V.</p> 	<p>Bart Hendriks Corporate Director of Treasury Q-Park</p> 	<p>Alexandre Clar Director Global Treasury (EMEA) PPG Industries</p> 
<p>Sebastian Niemeyer Senior Account Director SWIFT Germany GmbH</p> 	<p>Marianna Polykrati Group Treasurer Chipita SA</p> 	<p>Stéphane Malrait Chair, FX Committee ACI</p> 	<p>Ralf Lierow Senior Financial Manager Siemens Treasury GmbH</p> 
<p>Klaus Heizmann Head of Treasury Finance SAP AG</p> 	<p>Mustafa Kilic CFO Candy Hoover Group - Turkey</p> 	<p>Christian Thun Director Strategic Business Development EMEA Moody's Analytics</p> 	<p>László Szabó Finance Director MVM</p> 
<p>Tony White Business Development Director - Financial Messaging Bottomline Technologies</p> 	<p>Natalia Kang Senior Treasurer LG Electronics</p> 	<p>Satu Jaatinen Head of Global Corporate Solutions Commerzbank AG</p> 	<p>Anis Rahel CEO TreasuryXpress</p> 
<p>Nicole Bjugger Global Program Manager PrimeRevenue, Inc.</p> 	<p>Daniel Pfeiffer Senior Director – Supply Chain Finance Taulia</p> 	<p>Simeon Parker Vice President Alliances AccessPay</p> 	<p>Dr Bettina Steinhauer Partner Clifford Chance</p> 
<p>Thomas Schrader Partner PricewaterhouseCoopers</p> 	<p>Martin Taylor VP Northern Europe, Middle East & Africa Kyriba</p> 	<p>Anthony Williams MD & Global Head of Consumer Services & Entrepreneurs, Global Corporates, Commercial Banking Lloyds Bank</p> 	<p>Brian Hanrahan Chief Commercial Officer Sentenial</p> 
<p>Sandra Ro Executive Director, FX R&PD CME Group</p> 			

The 2015 Group Treasurers' Exchange Advisory Council:

<p>Stéphane Malrait Chair, FX Committee ACI</p> 	<p>Christian Thun Director Strategic Business Development EMEA Moody's Analytics</p> 	<p>Jessica Armitage Market Development - Corporates & FIs Accuity</p> 	<p>Jonas Schöfer Director DACH & South Africa REL – A Hackett Group Company</p> 
<p>Lisa Seim Principal Strategic Exchanges Consortium</p> 	<p>Cedric Suchet Head of Group Treasury Omya AG</p> 	<p>François Masquelier Senior Vice President & Head of Treasury and Enterprise Risk Management RTL Group</p> 	<p>Declan Crowley Group Treasurer Kerry Group</p> 

Group Treasurers' Exchange

Day 1, Tuesday 8th September, 2015

[Join our Linked in group](#) and [Follow us on Twitter](#) for the latest news and complimentary resources
Please note: this agenda may be subject to change

8:00 – 8:45	Registration You will be greeted at registration by the Group Treasurers' Exchange team who will run through your personal schedule for the Exchange. You will also receive a "Top Projects" sheet, which includes a list of challenges each registered delegate is looking to overcome. This is a great tool to help 'break the ice' when networking and helps you identify which of your peers in attendance are facing similar challenges to you, maximising your time at the Exchange.	
8:00 – 8:55	Breakfast Briefing: Managing Treasury Talent Session Available for Sponsorship	
9:00 – 9:05	Opening from the Group Treasurers' Exchange	
9:05 – 9:15	Chairman's Welcome & Opening Remarks Stéphane Malrait, Chair - FX Committee, ACI – The Financial Markets Association	
9:15 – 9:45	Keynote Presentation: Evaluating Current Risk and Compliance - Issues and Challenges <ul style="list-style-type: none"> • GT sanctions - sanctions lists, duplicate checking and MI reporting • Predictive analytics and anomaly detection service • Fraud prevention Tony White, Business Development Director - Financial Messaging, Bottomline Technologies	
FINANCIAL RISK & FX MANAGEMENT		
9:45 – 10:15	Case Study Presentation: Managing Increased FX Exposure to Minimise the Business' Risk <ul style="list-style-type: none"> • Going from European to global and its impact on FX management • Automating the hedge process and streamlining exposure models • An alternative way to evaluate hedge ratios Markus Kede, Treasurer, H. Lundbeck A/S	
10:20 – 10:50	One-to-One Business Meetings	BrainWeave: Connecting Corporates to Banks in the Cloud Simeon Parker, Vice President Alliances, AccessPay
10:55 – 11.25	One-to-One Business Meetings	
11:30 – 12:00	Plenary Session: TriOptima	
FUNDING & REFINANCING STRATEGIES		
12:00 – 12:30	Structured Debate: Developing and Implementing Funding and Refinancing Strategies <ul style="list-style-type: none"> • Implementing a diversified funding strategy • Counterparty risk • Establishing an automated process for M&A - acquisition financing • Access to capital - issuing bonds • Raising debt to build treasury Senne Van Nieuwenborgh, Group Treasurer, Nyrstar Georgy Smirnov, Head of Treasury, Nord Gold N.V. László Szabó, Finance Director, MVM Klaus Heizmann, Head of Treasury Finance, SAP AG	
12:35 – 13:05	One-to-One Business Meetings	BrainWeave: Future TMS Thomas Leitch, Vice President of Business Development, TreasuryXpress Thomas Schrader, Partner, PricewaterhouseCoopers Martin Taylor, VP Northern Europe, Middle East & Africa, Kyriba Alternative Financing Sources – The End of Syndicated Lending
13:10 – 13:40	One-to-One Business Meetings	
13:40 – 14:30	Networking Lunch	
CASH & LIQUIDITY MANAGEMENT		
14:30 – 15:30	Roundtable Break Out Discussions How do they work? All roundtables will take place at the same time and each will be led by an industry expert but driven by you. Choose one of these roundtable discussions to benchmark with peers, share your learnings so far and have your questions answered on a topic that is currently a priority for you.	
	SEPA 2.0; Can You Afford to Wait or Do You Need to Act Now? Brian Hanrahan, Chief Commercial Officer at Sentenial	Establishing a European Payment Factory PowertoPay
	Creating Breakthrough Working Capital Strategies Daniel Pfeiffer, Senior Director - Supply Chain Finance, Taulia	Managing Credit Risk in Supply Chains and Counterparties Christian Thun, Director Strategic Business Development EMEA, Moody's Analytics
15:30 – 16:00	Plenary Session: Managing Cash Flow Volatility and Cost of Carry Simultaneously: Russian Risk <ul style="list-style-type: none"> • Introducing dynamic cash flow / net investment hedging framework for high yielding emerging markets currencies • Pre-set methodology for risk and cost reduction • Considered to be hedged: transactions, dividends, profits, equity Satu Jaatinen, Head of Global Corporate Solutions, Commerzbank AG	

16:05 – 16:35	One-to-One Business Meetings	BrainWeave: 5 Key Success Factors in Supply Chain Finance for Companies in the DACH Nicole Bjugger, Global Program Manager, PrimeRevenue, Inc.
16:40 – 17:10	One-to-One Business Meetings	
17:15 – 17:45	One-to-One Business Meetings & Networking	
17:45 – 18:25	<p>Case Study Presentation: The Concept of Value Creation</p> <p>Most organisations strive to achieve or maximise value creation. This presentation provides a simplified understanding of the concepts of value creation and presents best practices and frameworks for organisations to improve their strategic thinking on value creation.</p> <ul style="list-style-type: none"> • What is value creation? • What is the financial definition of value creation? • How should Treasury organisations align themselves to this concept? <p>Tarun Chopra, Chief Financial Officer, Clements Worldwide</p>	
18:25 – 18:30	Chair's Closing Remarks	
18:30 – 20:00	Networking Drinks Reception – Hosted by Fitch Ratings	



Group Treasurers' Exchange Day 2, Wednesday 9th September, 2015

[Join our Linked in group](#) and [Follow us on Twitter](#) for the latest news and complimentary resources

8:00 – 8:55	Breakfast Briefing: Cybersecurity: Protect Your Business and Your Data Session Available for Sponsorship	
7:45 – 9:00	Registration & Check-Out Time	
9:00 – 9:05	Chairman's Welcome & Opening Remarks Tony White, Business Development Director - Financial Messaging, Bottomline Technologies	
FINANCIAL REGULATION & COMPLIANCE		
9:05 – 9:35	Keynote Presentation: The Perfect FX Storm: Currency Wars, Technology, and Regulation Sandra Ro, Executive Director, FX R&PD, CME Group	
09:40 – 10:10	One-to-One Business Meetings	BrainWeave: Alternative Financing Sources – The End of Syndicated Lending How to reduce risk and safe costs by efficiently combining syndicated loans with alternative financing sources Dr Bettina Steinhauer, Partner, Clifford Chance
10:15 – 10:45	One-to-One Business Meetings	
10:50 – 11:30	<p>Plenary Session: Corporate Concerns over Further Financial Regulation and Reform: How to Overcome the Challenges</p> <ul style="list-style-type: none"> • Why compliance is important for global corporates • Sanctions - are they for banks only? • Why EMIR remains unfinished business for Treasurers • Further minefields: MiFID II, Basel III, Banking Structures, FTT <p>Sebastian Niemeyer, Senior Account Director, SWIFT Germany GmbH Ralf Lierow, Senior Financial Manager, Siemens Treasury GmbH</p>	
11:35 – 12:05	One-to-One Business Meetings	BrainWeave: Get More From Banking Partners Anthony Williams, Managing Director & Global Head of Consumer Services & Entrepreneurs, Global Corporates, Commercial Banking, Lloyds Bank
12:10 – 12:40	One-to-One Business Meetings	
12:40 – 13:40	Networking Lunch	
13:40 – 14:10	One-to-One Business Meetings & Networking	
CORPORATE TREASURY STRATEGY		
14:15 – 14:45	<p>Case Study Presentation: Centralised vs Decentralised Treasury Operations: Delivering Economies of Scale</p> <ul style="list-style-type: none"> • Centralisation of payment factories - improving payments processes • Centralising cash management for companies that operate in a number of jurisdictions • Looking at shared service centres • Does treasury need so many systems - can they be more automated? • Security issues surrounding centralised payment factories • Improving implementation when there are legacy systems in place <p>Martin Schlageter, Head of Treasury Operations, F. Hoffmann-La Roche Ltd</p>	
14:45 – 15:05	Afternoon Coffee Break	

15.05 – 15.45	<p>Panel Discussion: Treasury Becoming a Strategic Business Partner: The Changing Role of Treasury</p> <ul style="list-style-type: none"> • Introducing treasury KPIs • Building a transparent and cohesive treasury department • How can a treasury department support the change processes of an organisation • Becoming a strategic business partner and working with the CFO <p>Christian Klumpe, Head of Treasury, OTS AG László Szabó, Finance Director, MVM Marianna Polykrati, Group Treasurer, Chipita SA</p>					
15:45 – 16:30	<p>Roundtable Break Out Discussions</p> <p>How do they work? All roundtables will take place at the same time and each will be led by an industry expert but driven by you. Choose one of these roundtable discussions to benchmark with peers, share your learnings so far and have your questions answered on a topic that is currently a priority for you.</p> <table border="1" data-bbox="235 605 2043 863"> <tr> <td data-bbox="235 605 1068 730"> <p>Treasury and the Corporate Financial Value Chain Mustafa Kilic, CFO, Candy Hoover Group - Turkey</p> </td> <td data-bbox="1068 605 2043 730"> <p>Financing Outside of Banks: Introducing an In-House Finance Structure Bart Hendriks, Corporate Director Treasury, Q-Park</p> </td> </tr> <tr> <td data-bbox="235 730 1068 863"> <p>Multilateral Netting and Intra-Group Reconciliation Alexandre Clar, Director Global Treasury (EMEA), PPG Industries</p> </td> <td data-bbox="1068 730 2043 863"> <p>Which Treasury Functions can be Designated to Shared Service Centres Natalia Kang, Senior Treasurer, LG Electronics</p> </td> </tr> </table>		<p>Treasury and the Corporate Financial Value Chain Mustafa Kilic, CFO, Candy Hoover Group - Turkey</p>	<p>Financing Outside of Banks: Introducing an In-House Finance Structure Bart Hendriks, Corporate Director Treasury, Q-Park</p>	<p>Multilateral Netting and Intra-Group Reconciliation Alexandre Clar, Director Global Treasury (EMEA), PPG Industries</p>	<p>Which Treasury Functions can be Designated to Shared Service Centres Natalia Kang, Senior Treasurer, LG Electronics</p>
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16:30	<p>Chair's Closing Remarks and End of Exchange</p>					